



MBA

POLIS University Study Programme



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MBA Study Program @ U_POLIS

The "Master Study Program in Business Administration" starts at POLIS University and is taught by senior Albanian Professional Lecturers and Practitioners and key staff of top American and European Universities, aims to equip students with in-depth theoretical knowledge and practical skills that assure successful career paths for students willing to become entrepreneurs or business executives either in public or in private sectors.

Applying best international management practices MBA graduates will be able to manage and contribute to the growing and efficient management of innovative organizations or businesses.

The program intends to guarantee a high standard "product" that can further stimulate the creation of a professional elite in the country, capable to generate tangible economic progress and social development.

Master in Business Administration (3 specializations/ 4 semesters / Part - Time/ 90 ECTS)

- Innovation and Entrepreneurship
- Real Estate
- Marketing and Strategy

This specializations will take place once in 2 weeks over weekends, so future MBA students can work and study.

Potential Candidates / Prerequisites

Bachelor or Masters degree in Economics Sciences and especially successful entrepreneurs or employees of various public /private administrations, including telecommunication companies, energy companies, commercial banks, service industries, real estate offices, developers and construction companies etc.

The program is designed for business managers and senior executives. It aims to produce a new profile and elite of professionals in Albania, who are capable to contribute to the overall sustainable development and successful future entrepreneurs. In the Albanian context, the rapid and usually chaotic development of recent years, constitute a rich background for private enterprises. This reality generates enthusiasm to open up and develop new businesses which need to be "filtered" by professional principles based on theoretical and scientific concepts .

Part- Time MBA at POLIS may be considered as an extension and more in-depth knowledge of programs that provide training in the fields of social and economic sciences, law, public administration, but also engineering, planning and urban management or similar fields. This program aims to prepare experts for the labor market in Albania and Europe.

Entrepreneurship Management

Leadership and Teamwork

Business Ethics

Public Speaking

Measurement and Financial Analysis

Cooperate finance and the capital joint ventures

Managerial Economics

Introduction to Marketing

Leadership: Power and Influence in Organization

Strategic Thinking

Business Law

Management Operations

Project Management

Human Resource Management

Entrepreneurship in Practice

Public Sector Management

Planning and Business Plans

Construction Management

Evaluation of Real Estate Property

Theory and Policy in Land Development

Marketing and Strategy

Management Brand

Key benefits

After finishing the study program, the student will be able to:

- Understand, analyze and interpret market forces and economics, social and political impact and their interdependence
- Analyze, develop and evaluate strategic plans
- Analyze and interpret financial statements and how do they impact decision making
- Analyze and interpret risk management strategies and how do they impact decision making
- Assess management and leadership strategies and the impact of their application
- Acquire and reflect responsibility and ethics in professional environment
- Demonstrate deep analytical and critical thinking in making managerial decisions
- Communicate effectively in the business world

Enrollment Documentation for MBA Study Program:

In order to register, the student must present the following necessary documentation to POLIS University secretariat:

- Application Form
- Curriculum Vitae (CV)
- A notarized copy of the diploma of University Studies (degrees earned at universities outside of Albania should be recognized by MES (Ministry of Education and Science)
- Original transcript (list of grades)
- A motivation letter , stating the purpose of choosing this particular Master's Program (optional)
- Identity Card or passport
- Four passport photos
- A self-written, notarized declaration stating the identity of the submitted documentation.
- Statement of tuition payment

